

Founded in 1946, the Locarno Film Festival is one of the longest-running and most prestigious film festivals in the world. Rooted in Ticino and Switzerland, it operates with an international outlook as a key platform for the film industry, a broad audience, culture, and public discourse.

The Locarno Film Festival is looking for a:

Partnerships & Sponsoring Account Manager

Employment

Type of employment:	Fixed-term contract (starting immediately until August 31, 2026), with the possibility of extension to a permanent contract .
Workload:	100%
Location:	Locarno

Role description

The selected candidate will work within the Partnerships sector and in close collaboration with the Festival's various divisions.

They will contribute to the management and consolidation of partnerships and sponsoring activities, in line with the Festival's strategy.

The role involves close cooperation with multiple departments, supporting the operational management of partner relationships and ensuring the proper execution of collaborations in accordance with the Festival's guidelines.

This position requires strong interpersonal and negotiation skills, operational precision, and the ability to work effectively within a structured organization, contributing to the successful management of partnerships and the quality of their execution, with particular attention to the implementation of partnership and sponsorship activations.

Key responsibilities

- Contribute to the implementation of the Partnerships Department's activities in line with the Festival's strategic direction.
- Support the management and consolidation of existing partnerships, fostering strong and lasting relationships and identifying new partnership opportunities
- Manage partnership contracts in compliance with internal procedures and guidelines.
- Act as an operational point of reference for partnership-related matters, supporting various Festival departments in managing their respective partner collaborations.



- Monitor partnership performance and prepare periodic reports.
- Oversee the execution of contractual deliverables and sponsorship activations, ensuring quality and consistency.
- Support the development of new partnerships by preparing materials, analyses, and proposals.
- Represent the Festival in meetings or presentations when required.

Requirements

- Degree in Economics, Management, Marketing, Communication, or equivalent fields.
- Experience in the operational management of partnerships or sponsorships, including the coordination of activations within events or projects.
- Strong negotiation skills, contract management experience, and ability to coordinate across departments.
- Competence in budgeting, performance monitoring, data analysis, and reporting.
- Good command of digital tools and standard workplace applications.
- Strong interpersonal skills and ability to build and maintain effective professional relationships.
- Ability to work efficiently in dynamic environments with tight deadlines.
- Precision, reliability, and attention to detail.
- Excellent command of German and English. Knowledge of Italian or French are an asset.

Application

To apply, candidates are required to complete the [online application form](#) and create an account by following the instructions provided. Before starting, please ensure you have the following documents ready:

- Curriculum vitae
- Motivation letter

Only applications submitted by **May 8, 2026** will be considered and only shortlisted candidates will be contacted for an interview.